

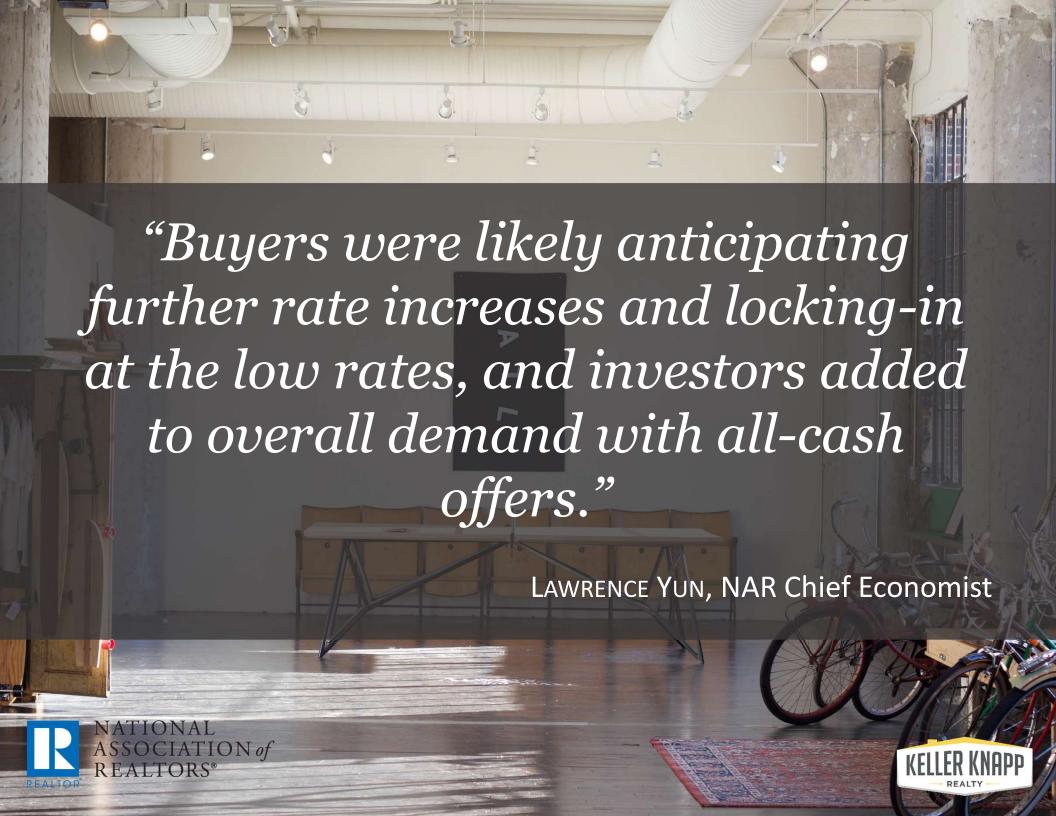
JANUARY 2022 NATIONAL MARKET OVERVIEW

EXISTING HOME SALES VOLUME

- +6.7% compared December 2021
- -2.3% compared to a year ago (January 2021)
- Avg DOM was 19 days in January
 - Unchanged from December
 - Down from 21 days a year ago
 - 79% of homes on the market sold in less than 30 days







JANUARY 2022 NATIONAL MARKET OVERVIEW

EXISTING HOME SALES PRICE

- Up 15.4% compared to a year ago
 - 119 consecutive months of year-over year growth
 - Longest streak on record for price increase
 - Prices increased in every US region



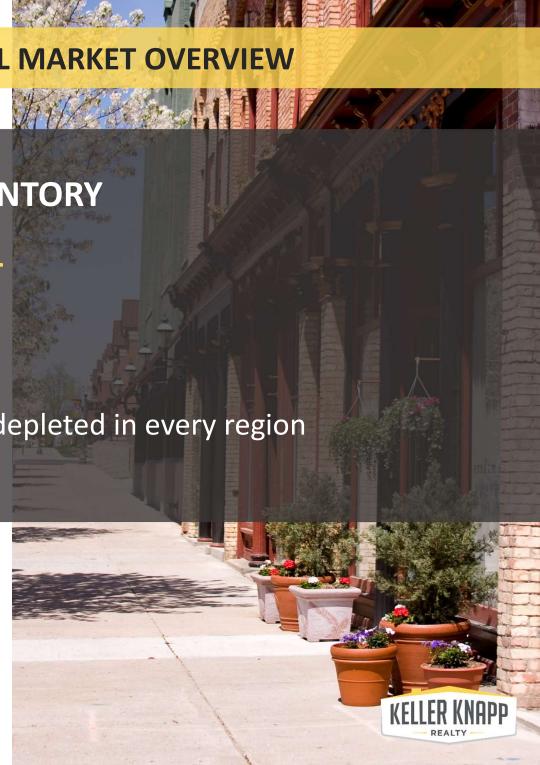


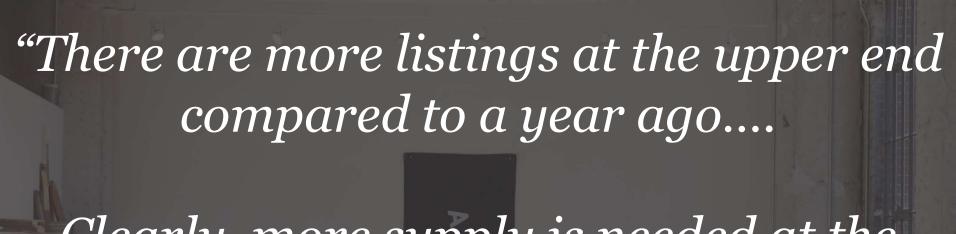
JANUARY NATIONAL MARKET OVERVIEW

INVENTORY

- **-2.3% from December 2021**
- -16.5% from a year ago
- 1.6 MSI in January 2022
 - All-time low for inventory
 - Inventory remains woefully depleted in every region







Clearly, more supply is needed at the lower-end of the market in order to achieve more equitable distribution of housing wealth."

LAWRENCE YUN, NAR Chief Economist









LOCAL REAL ESTATE EXPERTISE... LIKE ONLY A NEIGHBOR CAN.